

Fair Value Assessment Statement 2024

Introduction

Coverholder Name: Renovation Underwriting Ltd

Product Name(s): Residential Unoccupied

Insurer Name: Watford Insurance Company Europe Ltd

This document is to be read in conjunction with the individual Product Information Record for the above product. Together, they outline the information as required to fulfil the Product Manufacturer's fair value regulation responsibilities.

Product Approval Process

The product listed above has been reviewed and approved by the Product Manufacturers in accordance with the latest Product Approval guidelines and has been put through the latest Product Approval processes.

Fair Value Assessment Measures

When assessing the fair value of the above product, in addition to considering the nature of the product, the pricing of the product and all component parts, the distribution arrangements including all remuneration and how the intended distribution arrangements support the value of the product, we also take into account the following additional measures (over the most recent 12-month period):

- **Number of annual policies written**
- **Gross written premium**
- **Average gross insurance premium**
- **Mid-term cancellations**
- **Typical claims made**
- **Claims vs GWP %**
- **Claims submitted (excluding enquiries)**
- **Claims closed as settled**
- **Claims closed as withdrawn**
- **Claims closed as declined**
- **Claims outstanding**
- **Average claims payout**
- **Complaints arising from claims**
- **FOS Complaints & rate of Complaints vs Policy Volume**
- **FOS Complaints that were upheld by the FOS**

Your Sales Journey

Your sales journey should identify the eligibility of customers and ensure that information presented to your brokers supports them and their customers to make an informed decision whether the product meets their needs.

Where there are different underwriting and cover options available for this product, customers should consider which option best suits their needs and circumstances.

Your customer journey and interactions should help your brokers enable the highlighting and identification of any customers with potential areas of vulnerability and address them accordingly.

Fair Value Statement

To make our assessment, we have considered all of the above Fair Value measures, the nature of the product, the pricing of the product and all component parts, the distribution arrangements including all remuneration and how the intended distribution arrangements support the value of the product.

Where this product is sold alongside another insurance product that we do not manufacture (for example Legal Expenses or Home Emergency) you should consider the overall value of the package to the customer as well as the individual component parts as per PROD 4.3.6 A, B and E.

Where this product is provided with the option to pay the premium using Premium Finance arrangements you should ensure that this is taken into account in your own assessment of value as per PROD 4.3.6 A and C.

At this stage, we have not been able to take into account the specific distribution costs of any one broking firm that you may distribute this product to. You should therefore ensure that you are overseeing your own brokers fee structures to ensure any charges made by them are not eroding any overall product value for the end customer. If you are in any doubt over this, you must contact the manufacturer as soon as possible.

Having made our assessment, we are confident that the product listed above offers fair value to the customer and will continue to do so for a reasonably foreseeable future. This product does not adversely impact vulnerable customers and delivers outcomes that are the same as those for customers with no characteristics of vulnerability.